

Transforming Debt Recovery for **Standard Bank**



Client Overview

Standard Bank, a major South African bank and financial services group, has its corporate headquarters in Johannesburg, South Africa. Established as a pivotal partner in the banking industry. Standard Bank has been a client since 1999, demonstrating a longstanding commitment to excellence in financial services.



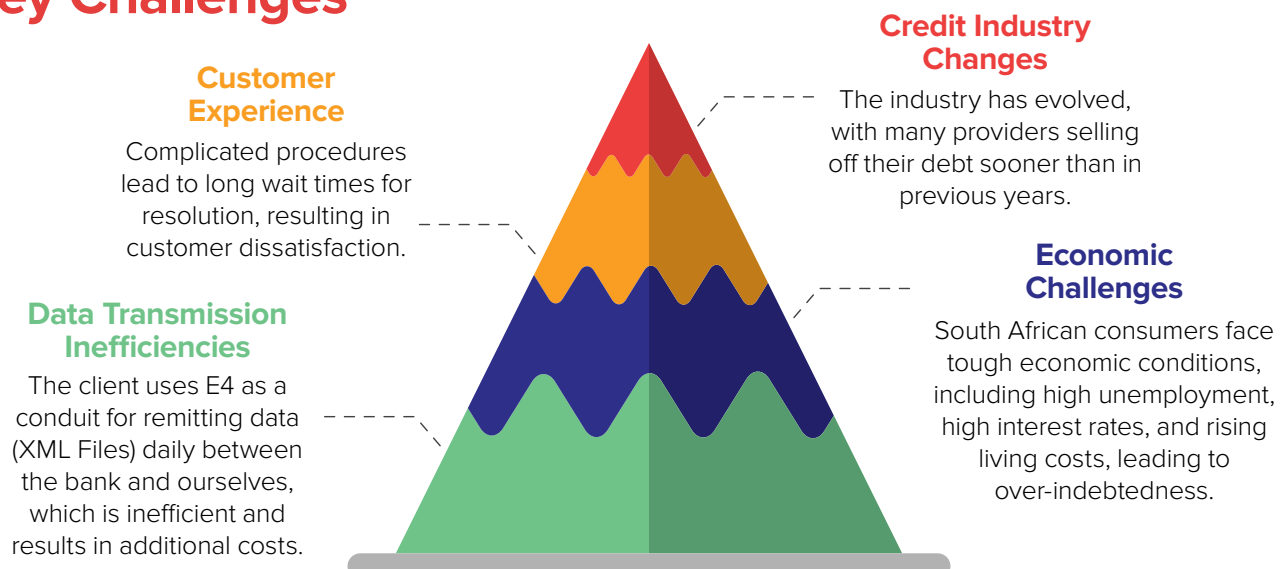
Situation Analysis/Background

Our partnership with Standard Bank began almost 24 years ago, marking a significant milestone as our first banking client. This pivotal partnership established our credibility and opened doors to further opportunities within the banking sector.

We handle recoveries and litigation for Standard Bank on key portfolios, including Personal Loans, Overdrafts, Home Loans, Business Overdrafts, Business Loan accounts, as well as Vehicle and Asset finance. These portfolios consist of both on-balance-sheet and post-write-off matters.

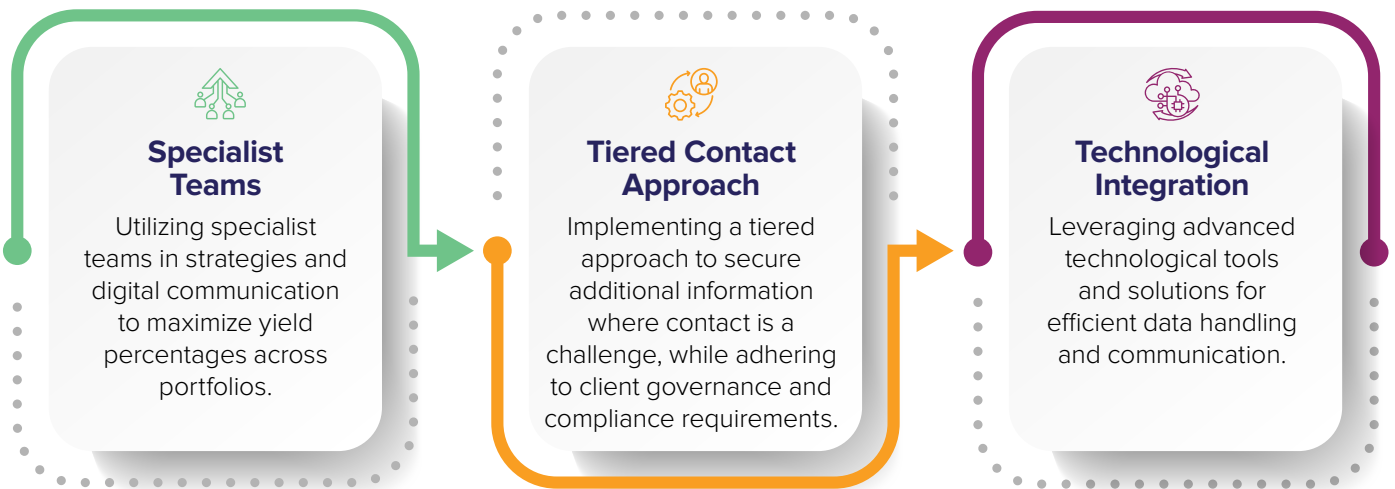
We are now their preferred debt collection partner in Africa.

Key Challenges



Solution Provided

We provide a one stop solution in early to late-stage collections, post-write-off collections, and litigation. Our approach includes:



Results Achieved

- ★ As a result of our partnership with Standard Bank SA, we currently following their footprint into Africa and have secured recoveries opportunities with them in Stanbic Malawi, Ghana and Uganda.
- ★ Our teams received various awards across the portfolios.
- ★ Increased the RPC to PTP rate with 22% over the last 8 months.
- ★ Constantly ranked as one of the top External Debt Collectors (EDCs).
- ★ 24 year partner and preferred debt collection partner in Africa.



For the ninth consecutive year, Standard Bank Wealth and Investment has been voted Africa's Best Bank for Wealth Management at the 2024 annual Euromoney Awards for Excellence.

Contact us to discover how we can achieve similar results for your organisation:
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